



Location, Pricing & Travel Logistics Information & Policies

The Opportunity Collaboration's animating purpose is poverty reduction. The event's success depends upon candid dialogue, peer-to-peer engagement and presentation of thought-provoking models of change. To create long-term collaboration and a community, a serious commitment of time and resources is asked of each Delegate.

Every expenditure by every social enterprise should be evaluated on its direct contribution to reducing poverty. The Opportunity Collaboration offers exceptional value, but still may not fit an organization's budget or current stage of development.

The Opportunity Collaboration is a business meeting and capacity-building retreat for leaders of the poverty eradication movement. It is not a policy congress, trade fair or conference. All Delegates attend as co-equal peers: transparently presenting their institutional agenda; nominating other Delegates; providing programmatic input and contributing to the Collaboration community.

Except for Fellows selected by a competitive process, the Collaboration does not offer Delegate discounts. All Delegates, by virtue of their successful careers and organizations, have important intellectual and leadership roles to contribute and, as a consequence, ranking Delegate by participation levels in order to offer differentiated pricing is a fool's errand.

Leadership Retreat Venue

Our obligation is to spend our "conference dollars" wisely. At first glance a resort location to discuss the serious problem of poverty may seem incongruous, but no more so than a social venture or nonprofit which purchases state-of-the-art computers or pays competitive wages for executive talent.

Eschewing urban conference centers in America or Europe, we have selected a cost-effective, secluded and safe retreat-campus -- an entire facility so that everyone and every space is an opportunity to collaborate. To foster and promote active partnership discussions, the meeting site is designed for a workable group size of 300 Delegates.

The State of Guerrero, in which the Opportunity Collaboration is situated, grounds us in the reality of our work: deplorable poverty often surrounded by beauty and wealth. More than 53,000 workers do not earn an income. Around 28,000 workers earn less than the monthly minimum wage. The indigenous population is the most affected: 46% of the adult indigenous population does not have an income. 40% of the homes in Guerrero have a dirt floor. More than 500 communities lack running water.

The Opportunity Collaboration has invested financially in a local economic development project. As a result, interested Delegates at the Collaboration will be able to work with local community leaders and social entrepreneurs to craft a collaborative partnership.

In addition, the facility operators sponsor a local school in Zihuatanejo and an orphanage in Mexico City. The resort participates in the Green Globe tourism program and is a certified "sustainable tourism" village.

Sustainable Funding Model & Cost Drivers

The Delegate registration fee reflects the real cost of the Opportunity Collaboration without subsidy from outside sources. Because the Opportunity Collaboration does not receive direct underwriting from foundations or corporations and is entirely sustainable from registration fees, Delegates are the only stakeholders. There is no exhibit hall, no advertising, no gimmicks.

Cost drivers include these major elements:

- Sufficient on-site time (5 nights/4 days) creates enough space for Delegates to present collaboration opportunities and to allow time for the serious follow-on conversations which occur. It takes time to nurture partnerships and alliances.
- Tuition for the eight-hour Colloquium for the Common Good plus all capacity-building and skill development sessions is included. The Colloquium is a unique senior management learning experience about executive judgment, collaboration models, the nature of economic justice and the good society.
- The Delegate registration fee covers all on-site expenses. See below.
- Delegate fees underwrite approximately 100 leadership Fellows, work-study positions and "diversity of perspective" scholarships. Because we cannot talk about poverty without a broad spectrum of life experiences present from around the globe, approximately one-third of the total Delegates receive full or partial underwriting directly from the Opportunity Collaboration

The Opportunity Collaboration is a private sector social venture independent of any other organization, agenda, policy initiative or institution. Initial seed capital was advanced by a private social investor.

Travel & Logistics

Get a plane ticket and visa; we do the rest: The Opportunity Collaboration handles all arrangements for your accommodations as well as airport transit to and from the Collaboration. You do not need to make lodging reservations or contact the resort.

All-Inclusive Fee: The Delegate registration fee includes 5 nights lodging, 3 meals per day, airport transportation, all recreational facilities, internet access, subscription to the Stanford Social Innovation Review and gratuities. The only other expense is airfare.

Arrival and Departure Dates: 2010 Opportunity Collaboration dates are October 15th (arrival day) to October 20th (departure day), Ixtapa, Mexico. It is important to be present for the entire event.

Family Friendly: The traveling companion fee is only \$250.00 for all 5 nights (meals included). Traveling companions may participate in all meal-time policy discussions, evening networking events and recreational programs. The Colloquium for the Common Good and Collaboration Challenges are reserved for full Delegates only.

Room Amenities: All rooms are equipped with king-size beds, air conditioning, safes, hairdryer, iron & ironing board, mini-bar, television and standard American electrical outlets. Complimentary internet service is available in the internet café. Water onsite is safe to drink. A nurse is on duty in the infirmary.

Weather: Ixtapa is tropical, balmy and hot with temperatures ranging from 70 degrees F to the high 90 degrees F. Expect afternoon humidity and light afternoon rain showers.

Attire: The Collaboration atmosphere is relaxed, unhurried, informal and conducive to quiet conversation and dialogue. For daytime sessions and meals, Delegates should consider shorts, t-shirts and sandals suitable to tropical weather. For evenings, dressy resort attire is appropriate.

Emergency Contact Information: The Collaboration's leadership campus is rented from the Club Méditerranée corporation. Please remember to contact the Opportunity Collaboration for all hotel arrangements.

Site Emergency Phone: (52) 75-55-55-10-00

Site Fax: (52) 75-55-52-01-42

Site Address: Club Med Ixtapa Pacific, Playa Quiet S/N 40 880, Ixtapa,
GRO Mexico 40880.